A-720-1

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

AGRICULTURAL		JUN 1990	JUN 1989	JUL-JUN 1989/90	JUL-JUN 1988/89
AL	Alabama	3,475	863	81,794	67,870
AK	Alaska	0	61	1,434	1,309
AZ	Arizona	227	152	3,785	2,607
AR	Arkansas	6,078	4,639	55,658	62,497
CA	California	5,839	4,760	83,380	76,856
CO	Colorado	969	511	13,072	9,919
CT	Connecticut	80	119	2,331	6,729
DE	Delaware	930	1,725	28,023	14,517
FL	Florida	8,221	9,199	152,351	145,547
GA	Georgia	4,037	2,593	136,455	123,573
HI	Hawaii	123	64	8,824	8,808
ID	Idaho	1,232	608	31,092	24,640
IL	Illinois	32,440	10,463	628,147	537,561
IN	Indiana	17,494	11,571	375,453	312,946
IA	Iowa	12,174	5,340	505,232	462,373
KS	Kansas	1,848	705	50,444	49,148
KY	Kentucky	13,821	3,558	123,783	121,451
LA	Louisiana	2,696	393	150,844	163,464
ME	Maine	274	154	6,353	5,970
MD	Maryland	1,509	2,938	30,182	33,806
MA	Massachusetts	443	84	2,964	2,708
MI	Michigan	22,974	12,360	212,746	208,348
MN	Minnesota	9,514	10,345	370,988	332,292
MS	Mississippi	1,661	329	37,039	35,103
MO	Missouri	6,958	3,175	291,275	266,912
MT	Montana	207	114	13,878	11,418
NE	Nebraska	698	610	37,180	34,633
NV	Nevada	0	0	798	78
NH	New Hampsnire	106	87	837	621
NJ	New Jersey	683	686	6,349	6,148
NM	New Mexico	517	241	4,766	20,390
NY	New York	12,212	3,784	59,318	53,620
NC	North Carolina	1,077	957	83,676	87,569
ND	North Dakota	312	499	26,845	24,477
OH	Ohio	22,292	21,781	444,359	386,747
OK	Oklahoma	1,944	1,005	23,099	26,047
OR	Oregon	1,362	969	33,166	27,958
PA	Pennsylvania	4,908	4,307	63,230	58,782
RI	Rhode Island	125	108	2,321	2,632
SC	South Carolina	268	583	77,037	71,535
SD	South Dakota	225	94	20,317	16,426
TN	Tennessee	9,557	2,314	107,432	96,948
TX	Texas	9,424	6,725	146,724	143,310
UT	Utah	797	717	18,544	9,269
VT	Vermont	1,043	485	6,087	2,734
VA	Virginia	1,200	833	81,621	79,861
WA	Washington	1,778	904	50,561	44,231
WV	West Virginia	60	16	2,015	10,633
WI	Wisconsin	36,142	34,104	296,272	302,931
WY	Wyoming	43	37	2,848	1,971
	TOTAL U.S.:	261,997	168,669	4,992,929	4,597,923
CANADA					
AB	Alberta	1,816	1,298	40,268	35,848
BC	Brit. Columbia	474	475	8,638	9,169
MB	Manitoba	2,864	892	26,978	24,769
NB	New Brunswick	605	271	12,537	13,811
NF	Newfoundland	0	0	0	0
NS	Nova Scotia	385	65	6,133	6,211
ON	Ontario	26,303	17,014	201,280	172,378
PE	Pr.Edward Isle	1,891	615	12,041	11,887
PQ	Quebec	15,805	5,058	109,164	100,401
SK	Saskatchewan	(22,147)	593	13,935	12,925
	TOTAL CAN:	27,996	26,281	430,974	387,399
EXPORT SALES:		379,872	430,809	3,458,036	4,214,248
TOTAL AG SALES		669,865	625,759	8,881,939	9,199,570
Non-Ag U.S.		36,039	42,354	464,452	451,979
	Canada	1,461	1,010	17,192	22,188
	Exports	13,784	10,458	160,376	126,164
TOTAL NON-AG SALES		51,284	53,822	642,020	600,331
GRAND TOTAL		**721,149**	**679,581**	**9,523,959**	**9,799,901**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	898	2,323	20	220	3,475
AK Alaska	0	0	0	0	0	0
AZ Arizona	110	16	101	0	0	227
AR Arkansas	89	98	3,479	2,405	7	6,078
CA California	2,835	700	1,494	184	626	5,839
CO Colorado	266	0	552	145	6	969
CT Connecticut	0	0	75	0	5	80
DE Delaware	0	540	208	159	23	930
FL Florida	2,071	665	453	1,924	3,108	8,221
GA Georgia	1,676	183	1,525	62	591	4,037
HI Hawaii	0	123	0	0	0	123
ID Idaho	429	16	541	172	74	1,232
IL Illinois	581	25,385	1,828	4,487	159	32,440
IN Indiana	1,168	13,519	499	2,257	51	17,494
IA Iowa	75	7,799	3,645	642	13	12,174
KS Kansas	201	80	1,122	400	45	1,848
KY Kentucky	0	11,297	1,938	0	586	13,821
LA Louisiana	1,033	183	1,211	269	0	2,696
ME Maine	0	0	274	0	0	274
MD Maryland	0	0	1,007	502	0	1,509
MA Massachusetts	0	125	97	187	34	443
MI Michigan	0	18,029	4,788	78	79	22,974
MN Minnesota	30	4,714	4,309	184	277	9,514
MS Mississippi	0	31	1,614	0	16	1,661
MO Missouri	517	2,809	3,896	(331)	67	6,958
MT Montana	15	36	147	9	0	207
NE Nebraska	189	33	126	283	67	698
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	106	0	0	106
NJ New Jersey	0	123	353	207	0	683
NM New Mexico	105	0	344	0	68	517
NY New York	251	5,696	5,386	763	116	12,212
NC North Carolina	0	304	489	222	62	1,077
ND North Dakota	0	69	243	0	0	312
OH Ohio	417	15,166	5,026	1,426	257	22,292
OK Oklahoma	153	77	1,645	64	5	1,944
OR Oregon	97	195	653	285	132	1,362
PA Pennsylvania	0	307	3,758	734	109	4,908
RI Rhode Island	0	0	120	0	5	125
SC South Carolina	0	0	122	62	84	268
SD South Dakota	0	157	16	52	0	225
TN Tennessee	2,054	5,275	2,025	203	0	9,557
TX Texas	655	1,546	5,927	806	490	9,424
UT Utah	711	20	15	0	51	797
VT Vermont	0	0	990	16	37	1,043
VA Virginia	61	60	135	388	556	1,200
WA Washington	17	279	750	480	252	1,778
WV West Virginia	0	60	0	0	0	60
WI Wisconsin	2,179	26,540	6,491	393	539	36,142
WY Wyoming	21	0	16	0	6	43
TOTAL U.S.:	18,020	143,153	71,862	20,139	8,823	261,997
CANADA						
AB Alberta	0	0	1,629	187	0	1,816
BC Brit. Columbia	13	0	412	0	49	474
MB Manitoba	0	418	2,079	367	0	2,864
NB New Brunswick	0	387	187	0	31	605
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	260	125	0	0	385
ON Ontario	61	21,217	4,619	0	406	26,303
PE Pr.Edward Isle	0	423	1,468	0	0	1,891
PQ Quebec	0	229	15,484	13	79	15,805
SK Saskatchewan	(10,321)	(3,011)	(8,844)	29	0	(22,147)
TOTAL CAN:	(10,247)	19,923	17,159	596	565	27,996
*EXPORT SALES:	226,884	46,849	62,393	12,063	31,683	379,872
TOTAL AG SALES	234,657	209,925	151,414	32,798	41,071	669,865
NON-AG U.S.	24,188	-	-	11,454	397	36,039
Canada	1,156	-	-	239	66	1,461
*Exports	545	-	-	13,229	10	13,784
TOTAL NON-AG SALES	25,889	-	-	24,922	473	51,284
GRAND TOTAL	**260,546**	**209,925**	**151,414**	**57,720**	**41,544**	**721,149**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	3,689	0	0	3,689
Belize	416	0	0	0	0	416
Brazil	15,865	33,874	29,406	0	0	79,145
Chile	1,831	0	0	0	0	1,831
China	86,192	0	0	0	12,553	98,745
Colombia	1,163	0	10,469	0	0	11,632
Costa Rica	1,389	0	1,321	0	0	2,710
Denmark	7,843	0	0	0	0	7,843
Dom. Republic	0	0	0	13	416	429
El Salvador	0	0	722	0	242	964
India	40,479	0	0	0	10,544	51,023
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	1,821	0	0	2,727
Japan	5,919	8,955	11,091	12,050	2,958	40,973
Malaysia	25,997	0	0	0	0	25,997
Mexico	2,460	0	0	0	382	2,842
New Zealand	4,192	4,020	0	0	10	8,222
Nigeria	6,674	0	0	0	0	6,674
Philippines	3,688	0	0	0	0	3,688
Puerto Rico	0	0	0	0	11	11
South Africa	8,450	0	3,874	0	0	12,324
Switzerland	13,407	0	0	0	0	13,407
Taiwan	13	0	0	0	0	13
TOTAL AG:	226,884	46,849	62,393	12,063	31,683	379,872
NON-AGRICULTURAL						
Japan	13	-	-	4,861	10	4,884
Mexico	433	-	-	0	0	433
Taiwan	99	-	-	0	0	99
OTHER COUNTRIES	0	-	-	8,368	0	8,368
TOTAL NON-AG:	545	-	-	13,229	10	13,784
TOTAL EXPORTS	**227,429**	**46,849**	**62,393**	**25,292**	**31,693**	**393,656**

NOTE: Other Countries = non-agricultural soluble grade, 3,819 tons to China, and 4,549 tons to India.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	898	2,323	20	3,241
AK Alaska	0	0	0	0	0
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	326	326
CA California	0	0	123	63	186
CO Colorado	0	0	0	34	34
CT Connecticut	0	0	75	0	75
DE Delaware	0	540	208	159	907
FL Florida	1,900	678	467	1,910	4,955
GA Georgia	1,646	183	1,525	62	3,416
HI Hawaii	0	0	0	0	0
ID Idaho	414	16	336	172	938
IL Illinois	581	24,825	1,828	4,487	31,721
IN Indiana	326	12,524	499	2,257	15,606
IA Iowa	0	7,663	2,694	642	10,999
KS Kansas	0	0	29	79	108
KY Kentucky	0	11,297	3	0	11,300
LA Louisiana	0	0	0	253	253
ME Maine	0	0	274	0	274
MD Maryland	0	0	1,007	502	1,509
MA Massachusetts	0	125	97	187	409
MI Michigan	0	18,029	3,680	78	21,787
MN Minnesota	15	4,714	4,309	184	9,222
MS Mississippi	0	0	793	0	793
MO Missouri	0	2,071	479	(1,009)	1,541
MT Montana	0	36	147	9	192
NE Nebraska	0	33	16	234	283
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	106	0	106
NJ New Jersey	0	123	353	207	683
NM New Mexico	0	0	0	0	0
NY New York	251	5,696	5,386	763	12,096
NC North Carolina	0	304	489	222	1,015
ND North Dakota	0	69	243	0	312
OH Ohio	417	15,166	5,026	1,426	22,035
OK Oklahoma	0	0	0	0	0
OR Oregon	0	180	533	285	998
PA Pennsylvania	0	307	3,758	734	4,799
RI Rhode Island	0	0	120	0	120
SC South Carolina	0	0	122	62	184
SD South Dakota	0	157	16	36	209
TN Tennessee	122	5,275	183	188	5,768
TX Texas	0	0	0	0	0
UT Utah	0	20	0	0	20
VT Vermont	0	0	990	16	1,006
VA Virginia	61	60	135	388	644
WA Washington	17	279	750	480	1,526
WV West Virginia	0	60	0	0	60
WI Wisconsin	2,179	26,540	6,491	393	35,603
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	7,929	137,868	45,613	15,849	207,259
CANADA					
AB Alberta	0	0	1,629	187	1,816
BC Brit. Columbia	13	0	412	0	425
MB Manitoba	0	418	2,079	367	2,864
NB New Brunswick	0	387	187	0	574
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	260	125	0	385
ON Ontario	61	21,217	4,619	0	25,897
PE Pr.Edward Isle	0	423	1,468	0	1,891
PQ Quebec	0	229	15,484	13	15,726
SK Saskatchewan	(10,321)	(3,011)	(8,844)	29	(22,147)
TOTAL CAN:	(10,247)	19,923	17,159	596	27,431
*EXPORT SALES:	209,451	37,846	49,564	12,050	308,911
TOTAL AG SALES	207,133	195,637	112,336	28,495	543,601
NON-AG U.S.	12,247	-	-	11,297	23,544
Canada	1,156	-	-	239	1,395
*Exports	99	-	-	13,229	13,328
TOTAL NON-AG SALES	13,502	-	-	24,765	38,267
GRAND TOTAL	**220,635**	**195,637**	**112,336**	**53,260**	**581,868**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	3,689	0	3,689
Brazil	10,271	24,871	19,944	0	55,086
China	86,192	0	0	0	86,192
Colombia	0	0	10,469	0	10,469
nmark	7,843	0	0	0	7,843
a	40,479	0	0	0	40,479
ica	0	0	1,821	0	1,821
Japan	2,245	8,955	9,767	12,050	33,017
Malaysia	25,997	0	0	0	25,997
New Zealand	4,192	4,020	0	0	8,212
Nigeria	6,674	0	0	0	6,674
Philippines	3,688	0	0	0	3,688
South Africa	8,450	0	3,874	0	12,324
Switzerland	13,407	0	0	0	13,407
Taiwan	13	0	0	0	13
TOTAL AG:	209,451	37,846	49,564	12,050	308,911
NON-AGRICULTURAL					
Japan	0	-	-	4,861	4,861
Taiwan	99	-	-	0	99
OTHER COUNTRIES (A)	0	-	-	8,368	8,368
TOTAL NON-AG:	99	-	-	13,229	13,328
TOTAL EXPORTS	**209,550**	**37,846**	**49,564**	**25,279**	**322,239**

NOTE: Other Countries = non-agricultural soluble grade, 3,819 tons to China, and 4,549 tons to India.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	14	0	0	0	220	234
AK Alaska	0	0	0	0	0	0
AZ Arizona	110	16	101	0	0	227
AR Arkansas	89	98	3,479	2,079	7	5,752
CA California	2,835	700	1,371	121	626	5,653
CO Colorado	266	0	552	111	6	935
CT Connecticut	0	0	0	0	5	5
DE Delaware	0	0	0	0	23	23
FL Florida	171	(13)	(14)	14	3,108	3,266
GA Georgia	30	0	0	0	591	621
HI Hawaii	0	123	0	0	0	123
ID Idaho	15	0	205	0	74	294
IL Illinois	0	560	0	0	159	719
IN Indiana	842	995	0	0	51	1,888
IA Iowa	75	136	951	0	13	1,175
KS Kansas	201	80	1,093	321	45	1,740
KY Kentucky	0	0	1,935	0	586	2,521
LA Louisiana	1,033	183	1,211	16	0	2,443
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	34	34
MI Michigan	0	0	1,108	0	79	1,187
MN Minnesota	15	0	0	0	277	292
MS Mississippi	0	31	821	0	16	868
MO Missouri	517	738	3,417	678	67	5,417
MT Montana	15	0	0	0	0	15
NE Nebraska	189	0	110	49	67	415
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	0	0
NM New Mexico	105	0	344	0	68	517
NY New York	0	0	0	0	116	116
NC North Carolina	0	0	0	0	62	62
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	0	0	257	257
OK Oklahoma	153	77	1,645	64	5	1,944
OR Oregon	97	15	120	0	132	364
PA Pennsylvania	0	0	0	0	109	109
RI Rhode Island	0	0	0	0	5	5
SC South Carolina	0	0	0	0	84	84
SD South Dakota	0	0	0	16	0	16
TN Tennessee	1,932	0	1,842	15	0	3,789
TX Texas	655	1,546	5,927	806	490	9,424
UT Utah	711	0	15	0	51	777
VT Vermont	0	0	0	0	37	37
VA Virginia	0	0	0	0	556	556
WA Washington	0	0	0	0	252	252
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	539	539
WY Wyoming	21	0	16	0	6	43
TOTAL U.S.:	10,091	5,285	26,249	4,290	8,823	54,738
CANADA						
AB Alberta	0	0	0	0	0	0
BC Brit. Columbia	0	0	0	0	49	49
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	31	31
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	406	406
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	79	79
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	565	565
*EXPORT SALES:	17,433	9,003	12,829	13	31,683	70,961
TOTAL AG SALES	27,524	14,288	39,078	4,303	41,071	126,264
NON-AG U.S.	11,941	-	-	157	397	12,495
Canada	0	-	-	0	66	66
*Exports	446	-	-	0	10	456
TOTAL NON-AG SALES	12,387	-	-	157	473	13,017
GRAND TOTAL	**39,911**	**14,288**	**39,078**	**4,460**	**41,544**	**139,281**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Belize	416	0	0	0	0	416
Brazil	5,594	9,003	9,462	0	0	24,059
Chile	1,831	0	0	0	0	1,831
China	0	0	0	0	12,553	12,553
Colombia	1,163	0	0	0	0	1,163
Costa Rica	1,389	0	1,321	0	0	2,710
Dom. Republic	0	0	0	13	416	429
El Salvador	0	0	722	0	242	964
India	0	0	0	0	10,544	10,544
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	0	0	0	906
Japan	3,674	0	1,324	0	2,958	7,956
Mexico	2,460	0	0	0	382	2,842
New Zealand	0	0	0	0	10	10
Puerto Rico	0	0	0	0	11	11
TOTAL AG:	17,433	9,003	12,829	13	31,683	70,961
NON-AGRICULTURAL						
Japan	13	-	-	0	10	23
Mexico	433	-	-	0	0	433
TOTAL NON-AG:	446	-	-	0	10	456
TOTAL EXPORTS	**17,879**	**9,003**	**12,829**	**13**	**31,693**	**71,417**